Employment

Full-Time Offers Class of 2018

98% Received Offer Within Three Months of Graduation
98% U.S. / 98% Int’l

94% Accepted Offer Within Three Months of Graduation
94% U.S. / 94% Int’l

$116,946 Average Full-Time Salary
4% Increase from 2017
$118,528 U.S. / $108,876 Int’l

$31,036 Average Signing Bonus
9% Increase from 2017
$30,607 U.S. / $34,242 Int’l

“Georgetown is in the perfect location to grow your network. Studying in Washington, D.C., allowed me to meet people from all walks of life and gain exposure to various cultures. Being in the center of where policy meets business provides a huge opportunity to witness learnings in action.”

Austin Watzlavick (MBA’18)
Marketing Associate, Innovation, Nestlé USA
Switching industries and careers was not an easy task, but the Georgetown name helped get me in the door, preparation through the Career Center helped me ace the interviews, and the technical experiences learned in the classroom have allowed me to immediately make an impact in my new job.

William Coughlin (MBA’18)
Corporate Leadership Development Program, Fiat Chrysler Automobiles
“I attended a Jesuit institution for undergrad and really valued the mission-driven approach to educating women and men for others. Also, Georgetown’s growing strength in entrepreneurship and technology, and its emphasis on conducting business in the global marketplace, made it my ideal fit.”

Daniel Jenks (MBA’18)
Manager, Business Value Services, Salesforce.com

“I was looking for a position within a leadership development program, and the MBA Career Center helped me to focus my search. Prior to graduation, I had been with the same organization for seven years, so the career coaches helped me gain confidence during recruitment through mock interviews and alumni connections.”

Anna Sito (MBA’18)
Senior Financial Analyst, E. & J. Gallo Winery

Average Base Salary

<table>
<thead>
<tr>
<th>By Industry</th>
<th>Percentage</th>
<th>Average Base Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>25.5%</td>
<td>$129,698</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>6.6%</td>
<td>$102,167</td>
</tr>
<tr>
<td>Financial Services</td>
<td>21.7%</td>
<td>$118,430</td>
</tr>
<tr>
<td>Government</td>
<td>2.4%</td>
<td>$94,725</td>
</tr>
<tr>
<td>Health Care</td>
<td>2.8%</td>
<td>$123,736</td>
</tr>
<tr>
<td>Hospitality*</td>
<td>1.4%</td>
<td>*</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>5.7%</td>
<td>$104,690</td>
</tr>
<tr>
<td>Media/Entertainment/Sports</td>
<td>1.9%</td>
<td>$102,500</td>
</tr>
<tr>
<td>Non-Profit/Social Impact</td>
<td>8.0%</td>
<td>$90,000</td>
</tr>
<tr>
<td>Real Estate</td>
<td>6.6%</td>
<td>$112,500</td>
</tr>
<tr>
<td>Technology</td>
<td>17.5%</td>
<td>$116,834</td>
</tr>
</tbody>
</table>

By Function

<table>
<thead>
<tr>
<th>By Function</th>
<th>Percentage</th>
<th>Average Base Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>31.7%</td>
<td>$127,258</td>
</tr>
<tr>
<td>Finance/Accounting</td>
<td>24.1%</td>
<td>$116,457</td>
</tr>
<tr>
<td>General Management</td>
<td>17.0%</td>
<td>$114,596</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>17.5%</td>
<td>$108,231</td>
</tr>
<tr>
<td>Operations/Logistics</td>
<td>7.1%</td>
<td>$99,784</td>
</tr>
<tr>
<td>Strategic Planning</td>
<td>3.3%</td>
<td>$110,286</td>
</tr>
</tbody>
</table>

*To protect student privacy, salary information is only reported for industries with three or more data points.
Your Georgetown McDonough network starts forming from day one, and the student body is very team-oriented. I know that I have made enduring connections at Georgetown and have a global network of fellow Hoyas. Also, soft skills can be very difficult to learn and even harder to teach. Georgetown’s curriculum did a remarkable job of helping me to become a more effective communicator.

Katharine Tymcio (MBA’18)
Transaction Advisory Services Senior Consultant, EY

Top Georgetown MBA Employers
Accenture
Amazon
American Express
Citi
Danaher
Deloitte
EY
Gallup
International Finance Corporation
KPMG
M&T Bank
Navy Federal Credit Union
PwC
Uber
Wells Fargo Securities

75%
Employment Facilitated by School
25% by Graduate

141
Number of MBAs hired for jobs and internships by Universum Top 50 Ideal MBA Employers
## Internships

### Class of 2019

- **$7,043** Average Monthly Cash Compensation, 8% Increase from 2017
  - $7,370 U.S. / $6,139 Int’l

- **100%** Students Seeking an Internship Who Received One
  - **86%** Paid Internships

- **78%** Internships Facilitated by School
  - **22%** by Graduate

### Percent of Class by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>28%</td>
</tr>
<tr>
<td>Finance/Accounting</td>
<td>34%</td>
</tr>
<tr>
<td>General Management</td>
<td>9%</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>17%</td>
</tr>
<tr>
<td>Operations/Logistics</td>
<td>3%</td>
</tr>
<tr>
<td>Strategic Planning</td>
<td>9%</td>
</tr>
</tbody>
</table>

“I owe my entire career switch to the Georgetown MBA Career Center. I joined the program with a general idea of what I wanted to do but was unfamiliar with the functions and industries. After Orientation, one of the career coaches recommended that I look at brand management, and I never looked back.”

**Sasha Post (MBA’19)**

*Brand Management MBA Intern, The Coca-Cola Company*
**Sri Rayasam (MBA’19)**  
*Investment Banking Summer Associate, Deutsche Bank*

**Hometown:**  
Hyderabad, India

**Pre-MBA Career:**  
Engagement Manager–Deal Advisory, KPMG

**McDonough Involvement:**  
Adam Smith Society, Finance Club, Georgetown Investment Fund, Wine Society

“Georgetown equips you with the tools necessary for success, and the alumni network is always willing to bring more Hoyas into its ranks. The school’s reputation, central location, resources, Career Center, and my peers were extremely helpful in transitioning to a banking career in the United States.”

---

**Matt Allgeier (MBA’19)**  
*Global Supply Management MBA Intern, Tesla Inc.*

“Coming from a non-traditional background, I had preconceived notions about how competitive the b-school experience would be, but none was actually true. The McDonough culture truly feels like a family. As a Consortium Fellow, my interactions with the MBA Career Center began months before my first day on campus. The career coaches were engaged, insightful, and eager to learn my story. They were influential in helping to decide which opportunity would most align with my short- and long-term goals.”

---

**Stephen Villatoro (MBA’19)**  
*Marketing Manager Intern–Global Merchant Services, American Express*

**Hometown:**  
Chicago, Illinois

**Pre-MBA Career:**  
Senior Account Executive, MVT Public Relations

**McDonough Involvement:**  
Black MBA Association, Consortium Fellow, Peer Advisor

**Top MBA Intern Employers**

- Amazon
- American Airlines
- American Express
- Bank of America Merrill Lynch
- Barclays
- Citi
- Deloitte
- Education Pioneers
- EY
- Goldman Sachs & Co.
- Hilton Worldwide
- International Finance Corporation
- Johnson & Johnson
- JPMorgan Chase
- Marriott International
- Navy Federal Credit Union
- PwC

“The unique location of Georgetown allows for unparalleled opportunities such as in-semester consulting internships with the World Bank Group, where I analyzed investment opportunities across South America. The Global Business Experience also influenced my decision to enroll, with the opportunity to consult on behalf of international firms and gain on-site business experience in an international location. All this prepared me to succeed from day one at Tesla, where I was one of only two interns to present directly to the executive team.”
This report conforms to the MBA Career Services & Employer Alliance for Reporting MBA Employment Statistics.